

US\$4 MILLION HOLIDAY BONUS POOL!

Accruing shares in the Holiday Bonus Pool is as simple as one, two, three!

21 Nov. 2016 through 19 Nov. 2017

How to qualify:

1. Achieve the Active rank of Manager, Director or Executive.
2. Maintain the Active rank of Manager, Director or Executive for at least eight of the 13 weeks per quarter.†
3. Personally sponsor 3 or more new, active members per quarter.*

How to earn the bonus:

- Isagenix commits up to US\$4 million for the Holiday Bonus Pool with up to US\$1 million available for each program quarter. Quarterly share values are determined by dividing \$1 million by the number of shares accrued in a given quarter.‡
- Available weekly shares are based on the Associate's Active rank.

| Isagenix Active Rank | The higher the rank, the more shares you can accrue! | Weekly Bonus Shares Earned |
|----------------------|--|----------------------------|
| Manager | | 2 |
| Director | | 6 |
| Executive | | 10 |

Quarter 1: 21 November 2016 - 19 February 2017

Quarter 2: 20 February 2017 - 21 May 2017

Quarter 3: 22 May 2017 - 20 August 2017

Quarter 4: 21 August 2017 - 19 November 2017

- ‡You must maintain personal Active status. If you fail to do so, you forfeit your right to all accrued shares for that quarter and for all previous closed quarters. You are considered active on a specific day if you have obtained 100 PV in the prior 30 days.

* A new, active member is defined as an Associate or Customer who does the following: (a) joins Isagenix from 21 November 2016 through 19 November 2017, (b) places an initial order of at least 100 BV and (c) elects Autoship at the time of enrolment.

The Active rank is the lowest Paid-As rank that an Associate achieves during a given commission week.

† There is a US\$25 cap per share per quarter. Total payout for a quarter may be less than \$1 million.

Re-entry positions will not be combined for share accruals or the bonus payout.

The Holiday Bonus Pool is open to Associates from ALL countries. Rules and requirements may vary by country to meet local needs and laws.

All dollar amounts are shown in U.S. dollars. Local amounts are subject to the Isagenix Foreign Exchange Rate Policy.

Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition or other incentives awarded during or as a result of this contest to ensure the spirit of the contest is achieved.

All dates and times shown are US EST (NY Time).



"So thankful for this Holiday Bonus. With 6 kids and 8 grandbabies, this is a great nest egg for the holidays!"

- Jill K.

Holiday Bonus Pool FAQ

Which countries can participate in the Holiday Bonus Pool?

The U.S., CA, PR, MX, NZ, AU, TW, HK, SG, MY, ID and CO can all participate.

How are values for the Holiday Bonus Pool quarterly shares determined?

Quarterly share values are determined by dividing \$1 million by the number of shares accrued in a given quarter.

What are the basic qualifications to accrue shares in the Holiday Bonus Pool?

Associates will be able to accrue shares in the pool by achieving and maintaining the Active rank of Manager or higher for a minimum of eight weeks in the applicable 13-week quarter and sponsoring at least three new, active members in the same quarter.

An Associate may accrue weekly shares based on Active rank as follows:

| Isagenix Active Rank | Weekly Shares Available |
|----------------------|-------------------------|
| Manager | 2 |
| Director | 6 |
| Executive | 10 |

How is the weekly Active rank determined?

The Active rank is the lowest Paid-As rank achieved during a given commission week.

When are the Holiday Bonus Pool shares paid out?

Associates who qualify for payout will be paid in mid-December 2017 (once qualifying Associates are identified and payout amounts calculated).

Is there a cap on the share value?

Yes, there is a US\$25 cap per share each quarter.

What happens if a new member joins, and there are not eight weeks left in the quarter? Can the new member still qualify for the Holiday Bonus Pool?

An Associate who joins Isagenix and achieves and maintains the Active rank of Manager for the first time with more than four weeks but less than 13 weeks remaining in the quarter may still qualify as follows:

- **0-4 weeks left in the quarter:** The new Associate can only qualify for the next quarter's shares.
- **5-9 weeks left in the quarter:** The new Associate must achieve and maintain the Active rank of Manager or higher for a minimum of five weeks plus personally sponsor at least three new, active members.
- **10-13 weeks left in the quarter:** The new Associate must achieve the Active rank of Manager or higher for a minimum of eight weeks plus personally sponsor three new, active members.

Where can you find information about the number of your accrued shares?

Log in to your Back Office and you will see your information on the left-hand panel.

How do Platinum businesses qualify for the Holiday Bonus Pool?

- Associates with re-entry positions must personally sponsor at least three new, active members per business centre per quarter for all business centres to qualify.
- You can have all the required new, active members join (three per business centre) in just one of your business centres, or you can split them among your business centres. (For example, an Associate with two business centres can have the minimum of six required new, active members join in either business centre; have three new, active members join in each business centre; or divide the total number in any combination between the two centres.)
- If all other requirements are met, the Active rank in each business centre will determine the total number of shares that will accrue weekly for that business centre.